



INSURANCE FOR EDUCATIONAL INSTITUTIONS

WHAT MAKES US DIFFERENT

Long-Term Commitment

For more than 30 years, we have provided specialized insurance to educational institutions.

Financial Strength

The corporate relationship with our carrier partner spans more than two decades with underwriting authority.

- A.M. Best “A” (Excellent) XV Rated
- More than 85 years Rated “A” or higher

Enhanced Coverage

- Broadened definitions (who is an Insured, Real and Personal Property and more)
- Generous limits and broad coverage grants
- 30 property enhancements
- General Liability enhancements for school resource officers, unmanned aircraft, professional healthcare, incidental emergency medical care and more
- 16 automobile enhancements

Specialized Underwriting

Glatfelter Public Entities is staffed by an underwriting team averaging more than 25 years of experience.

- Each underwriter develops a working knowledge of the territory including competitors, market conditions and an understanding of their territory’s economic, regulatory and legal climate.
- We are highly knowledgeable and experienced with rating, quoting, policy issuance and customer service support.
- Each underwriter works with a specific underwriting assistant to create an underwriting team. This arrangement enables the team to develop a strong working knowledge of their book of business and customers while providing superior service.

Experienced Sales & Marketing Staff

Sales executives live in their territories and assist agents with selling and retaining business.

- Sales executives develop a working knowledge of the territory including competitors and market conditions relating to school business
- Sales executives average 33 years of experience working in the insurance industry
- Numerous collateral tools are available to assist with sales and retention

Responsive Claims Service

Claims are handled by seasoned claims specialists dedicated to public entity business.

- Providing superior customer service
- State-of-the-art information technology
- Claims litigation management
- Nationwide investigative and adjustment support services
- More than 49,000 Public Entity claims handled since 2004

Risk Control Specialists

Our risk control team is specialized in educational institutions. We offer the following client educational products:

- 116+ technical reference bulletins
- Self-assessment tools
- Training videos

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GlatfelterSM
PUBLIC ENTITIES